



S.L. FUSCO^{inc.}

SOLUTIONS

Inventory Management Solutions

 **KENNAMETAL** AUTHORIZED DISTRIBUTOR

 **CRIBMASTER**





S.L.FUSCO^{inc.}

FOCUS ON SOLUTIONS

S.L. Fusco's Focus on Solutions program has been designed as an enhancement to the standard customer/supplier relationship. The program brings S.L. Fusco and our customer into a partnership directed at efficiency and cost savings. The goal of the Focus on Solutions program is the development and documentation of mutually beneficial products and procedures.

Feature Options:

- *Vendor managed inventory*
- *Supplier consolidation*
- *Web interface*
- *Consignment inventory*
- *Consolidated billing*
- *Automated customized usage and inventory reports*

Program Benefits:

- *Productivity improvements utilizing best tools and practices*
- *Increased visibility and accountability*
- *Freight charge reductions*
- *Local warehouses and delivery*
- *Customer designed cost savings reports*
- *Company wide documented cost savings totaling over \$1 million in 12 months*



The Focus on Solutions program is not limited to any specific product or procedure. Each customer will be evaluated and together, as partners, we can decide upon the best cost saving opportunities.





KENNAMETAL AUTHORIZED DISTRIBUTOR

ToolBOSS Vending Solutions

Kennametal's tool vending machines provide secure storage of tools and supplies. Storage units can be used alone or together and offer secure inventory control, accountability of tool usage, and flexibility in storage options. Combine ToolBOSS vending units with Kennametal's powerful management software to create a highly versatile, high-capacity, and highly secure storage solution.



Benefits:

- Cut tooling inventory, often by 50% or more
- Decrease spending on new tools by up to 30%
- Reduce administrative costs significantly, often by as much as 90%
- Improve product availability and reduce down time



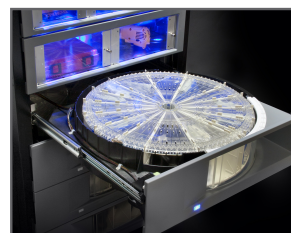
CRIBMASTER



CribMaster works with its customers and partners to deliver leading solutions that improve the performance of manufacturing facilities and job sites all over the world. By providing intelligent inventory and asset management solutions, Cribmaster helps our customers optimize their operations.

Driven by Cribmaster's software platform, the comprehensive portfolio of vending and tool control solutions provides real-time intelligence to ensure that the right assets go to the right workers at the right time—reducing operational costs, increasing productivity, and improving compliance. CribMaster's many vending options allow for a wide variety of products—both large and small, and are highly configurable to accommodate your changing inventory demands.

SL Fusco's VMI team will help implement and maintain a successful vending program that will exceed your expectations. Contact your local branch for additional information.





S.L. FUSCO inc.



Rancho Dominguez, CA - Main Branch



National City, CA



San Leandro, CA



Phoenix, AZ



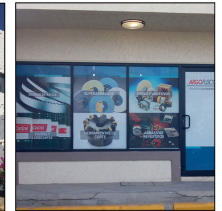
Mexicali, Mexico



Tijuana, Mexico



Guaymas, Mexico



Nogales, Mexico

S.L. Fusco, Inc. began distributing industrial supplies in the Los Angeles area in 1941. We have since expanded our sales area by establishing full service branches in San Diego, CA, San Leandro, CA and Phoenix, AZ. We further increased our capabilities with several acquisitions, all of which focused on cutting tools or abrasives. In addition, a merger with established Mexican distributor, Argo Del Valle, created Argo/Fusco **AF** with branches in Mexicali, Tijuana, Guaymas and Nogales.

Experienced Professionals

As specialists, we are in a unique position to help you meet and exceed your production goals. Throughout California, Arizona, Baja California and Sonora, Mexico, local sales representatives provide many years of experience and technical expertise.

Prompt Delivery

S.L. Fusco ensures fulfillment with customer-dedicated inventories at all of our distribution centers. Each

distribution center is equipped with company drivers and trucks, guaranteeing exceptional service.

We Own It

S.L. Fusco owns the inventory control equipment utilized in our vendor managed inventory programs. In addition to owning the vending equipment, we also take ownership of equipment maintenance, database management, customer reporting and stock replenishment. Our goal is to shed our customers of these responsibilities, reducing costs and allowing them the opportunity to focus on production.

Cost Savings

Every S.L. Fusco sales representative is responsible for providing documented customer savings. We encourage our customers to take advantage of these opportunities.

S.L. Fusco Mission Statement

To provide the highest levels of technical service, competitive products, and transactional efficiencies in order to ensure the success of our customers and their partnership with S.L. Fusco.

Rancho Dominguez:

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San Leandro:

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National City:

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Phoenix:

(602) 276-0077 • (602) 243-3643 Fax

Mexicali:

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Tijuana:

(664) 647-5650

Guaymas:

(622) 149-2374

Nogales:

(622) 221-4941

E-mail: sales@slfusco.com

Website: www.slfusco.com

Hours of Operation:

7:00 a.m. - 5:00 p.m.

Monday - Friday

